

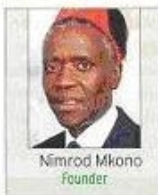


**Mkono & Co. Advocates – The most successful law firm on the market.**

Founded in Tanzania in 1977, Mkono & Co. Advocates has grown to become one of East Africa's leading corporate law firms. From its headquarters in Dar es Salaam, the firm offers a prominent practice specializing in banking corporate law and direct investments, and has received multiple awards for its legal leadership and quality of services. "Mkono & Co. offers "extremely professional" services "in the sense that you really get what you want for any service, on both timeframe—sometimes things are urgent and their responsiveness is very, very good—and content," according to IFRL1000, the world's leading guide of financial law firms in its 2007 Edition.

"We specialize in company law, banking and finance, privatization and corporate taxation," says managing partner and founder Nimrod Mkono. "We have assisted the major financial institutions here and handled numerous consortium arrangements. We have also been responsible for advising on high profile acquisitions, including the unbundling and eventual privatization of the National Bank of Commerce, and the privatization of Tanzania Telecommunications Company Ltd."

The firm's success has, in part, been due to the unique and dynamic team of lawyers on the practice: consummate professionals who hail from the United States, Europe, India and other parts of Africa. "As a small firm, it has been necessary to form international synergies," Mkono says. "We have constituted ties with lawyers in Europe and the United States which has allowed us to train those who have not had much experience in international transactions, including international arbitration."



Nimrod Mkono  
founder

The expansion of this network and the internal growth of Mkono & Co. have enhanced the firm's capacity to deliver increasingly sophisticated legal services and act for top corporate clients and governmental institutions. The firm is also a member of TerraLex, a worldwide network of independent law firms.

Institutions like Mkono & Co. are also implementing new corporate and business standards. Mkono & Co. is able to steer investors through an unfamiliar environment via detailed knowledge of local law and business conditions and its exclusive contact network. The World Bank has provided assistance in setting up a proper legal system in Tanzania, but as Mkono points out, private investors need the firm to protect their investments and integrate proper arbitration clauses. "My wish is to have a society which is investment-friendly so that in the case of a dispute, we are able to assist," he says. "That said, Tanzania has some very distinct competitive advantages. In case of an arbitration case, for example, investors are able to go to different international arbitration fora, which is an effective tool for them to prosper here. Very few law firms can offer that."

The firm will continue to build a presence in the region. It has offices in Burundi and alliances in Kenya and Uganda and is also able to provide services in other countries through an alliance with DentonWildeSapte.

[www.mkono.com](http://www.mkono.com)

**Mkono & Co**  
Advocates in association with DentonWildeSapte

